



**Australian Lacrosse Limited**

A.C.N. 056 806 190

**Annual Report 2001**

## **CHAIRMAN**

**Leighton Beamsley**

### **1. BOARD OF DIRECTORS:**

Mrs Mavis Owens and Mr Peter Hobbs retired by rotation and were re-elected. Mr Doug Fox retired from the Board and did not seek re-election. Mr Gary Mortimer was elected to the Board at the Annual General Meeting. Mr Robin Cornish was appointed to fill the casual vacancy created when, during the year, Mr Malcolm Stokes retired from the Board before his term had expired.

I record our appreciation to both Doug and Malcolm for their substantial input to Lacrosse at State, National and International level. They both served as Lacrosse Australia President, as delegates to the International Lacrosse Federation as International Team Executive Directors as well as unstinting efforts at Club and State level. The Lacrosse community recognised Doug's efforts with the award of Fellow in 2000.

### **2. MEETINGS:**

As detailed in the Secretary's report 3 meetings and 1 teleconference of Directors were held during the year.

### **3. BUSINESS PLAN:**

As Members are aware Lacrosse Australia suffered a cut in Government Funding from the 1999/2000 to the 2000/2001 year. At the same time the Australian Sports Commission announced a substantial change to the criteria for assessment of sports for funding purposes. Lacrosse Australia undertook a detailed review of its processes including a meeting in Melbourne of some Directors and current and former Australian Coaches to review the high performance plan. Leighton Beamsley and Robin Cornish also visited Canberra and met with a number of ASC officers as part of the review.

Submissions were prepared and submitted to the ASC which it was felt would result in a maintenance, if not an increase, in funding. Despite this, funding was further cut for the 2001/2002 year. No funding was received for high performance with the result that negligible funds have been available to the 2002 Australian Team. Additionally the ASC did not make available any funds to support the conduct of the World Championships in Perth in 2002. This was despite earlier encouragement to conduct the series and suggestions from the ASC that funding would be available. None the less planning and preparations for the Championships are progressing well and we look forward to a highly successful World Series.

As a result of the issues discussed above a complete review of the business plan was undertaken at the November meeting and completed at the March meeting. This plan has been circulated to all State Associations and all Clubs as part of the Administration Handbook. A review of the plan and reporting against objectives will be undertaken at the November 2001 meeting and circulated to members as soon as complete.

#### **4. INTERNATIONAL LACROSSE:**

Peter Hobbs and Leighton Beamsley continued to represent Australia on the International Lacrosse Federation and both attended the ILF meeting held in Berlin during May. At that meeting I am pleased to advise that Peter Hobbs was elected as Vice President of the International Lacrosse Federation. Our congratulations to Peter for this recognition of his untiring efforts for Lacrosse.

#### **5 COMPETITIONS:**

##### **5.1 National Championships**

Congratulations to South Australia for their success in the Senior Championships and to Victoria for their success in the Under 17 Championships. Congratulations also to those selected to the All Stars Teams.

Full details of the Championships can be found in the Secretary's report.

##### **5.2 Under 15 National Tournament**

The Under 15 National Tournament was held in Queensland with 10 teams participating. The Southern Cross team from Victoria were the ultimate winners of the Tournament

#### **6. REFEREES**

Lindsay Scott continued his good work in the role of Referee in Chief of the Australian Lacrosse Referees Association. The Association works through its training and assessment programs to maintain and elevate officiating standards and to recruit new referees. The high standard of refereeing all competitions is testament to the continuing efforts of ALRA.

## **7. LIAISON:**

### **7.1 Australian Sports Commission**

Communications with the Australian Sports Commission continue to be maintained with our newly appointed ASC Liaison Bob Kershaw. The ASC provided administration, coach and referee development and participation grants over the past year.

The joint arrangement with the AWLC for the employment of a part-time position in Queensland was terminated due to withdrawal of ASC funding. Our thanks to Rex Wigney for his efforts until December 2000 as National Development Officer, based in Brisbane.

### **7.2 Member Associations**

The practice of inviting State Association representatives to meet with the Board and/or attend Board sessions as observers when ALC is meeting in their State has been maintained.

### **7.3 Australian Women's Lacrosse Council**

Liaison with the AWLC continued via the work of individual Directors. The Presidents of each body met during the year to discuss matters of mutual interest.

### **7.4 Confederation of Australian Sport**

The ALC maintains membership of the CAS although that membership is currently under review.

## **8. PUBLICATIONS:**

The Australian Lacrosse Journal and the ALC web site continued to provide a general communications service to lacrosse.

The congratulations and thanks of the ALC are extended to all State Association officials and interested lacrosse personnel who have contributed to these projects. Special thanks are recorded to Mavis Owens, ALC Media and Marketing Director for her extensive work in maintaining and improving the Journal, and to Barrie Moore for building and maintaining the ALC web site.

Please refer to the report of the Director of Media, Marketing and Promotions for further details.

## 9. AWARDS:

ALC awards for 2000 were as follows:

### 9.1 Isaachsen Trophy

The ALC award for the best player for 2000 in Australia was won by Darren Nicholas of the Eltham Club in Victoria.

### 9.3 ALC Certificate of Merit

Certificates of Merit to recognise significant contributions to lacrosse were awarded to:

|                  |                 |
|------------------|-----------------|
| Basil Greenhalgh | South Australia |
| Robert Carter    | South Australia |
| Ross Keen        | South Australia |

### 9.4 ALC Medallion

ALC Medallions were presented to :

2000 Isaachsen Trophy Winners – Darren Nicholas  
Australian Senior Championship winning team – South Australia  
Australian Under 17 Championship winning team – Victoria  
Australian Senior All Stars Team  
Australian Under 17 All Stars Team

## 10. APPRECIATION:

### 10.1 ALC Officers

The ALC Board was once again supported by the honorary officers who served as Secretary, Treasurer, Historian, Auditor, Solicitor and Web Master. Thanks are recorded for their valued contributions.

### 10.2 State Associations and Clubs

Lacrosse Australia expresses its thanks and congratulations for the work done in each state to maintain and build our sport. Each State Association is actively pursuing development plans designed to achieve participation growth and advancing standards.

### 10.3 ALC Directors

My personal thanks are recorded for the considerable and highly professional contributions made by my fellow Directors on the Lacrosse Australia Board.

**1. FINANCIAL STATEMENTS****1.1 Lacrosse Australia Audited Financial Statements**

The result for the year is a surplus of \$8,784 (1999 \$20,781).

The following items require specific comment.

An licence fee of US \$4,000 was received from Jass International for granting to them the clothing marketing rights of Australian lacrosse logos.

Timing differences and the obligation to fully expend Government Grants means there will be spending in 2001 / 2002 related to Grants received in the 2001 year.

**1.2 ALC Trust Fund**

Funds on hand at 30 June 2001 were \$11,490.56. An advance of \$10,000 has been made to the 2002 Australian.

**2. DIRECTORS**

In accordance with the Lacrosse Australia Articles of Association three Directors retired by rotation at the last Annual Meeting. They were Mavis Owens, Peter Hobbs and Doug Fox. Mavis and Peter offered themselves for re-election and were elected at the Annual General Meeting. Doug did not offer himself for re-election and at the AGM Gary Mortimer was elected to the Board. During the year Malcolm Stokes retired from the Board before the expiration of his term. In accordance with the By Laws the casual vacancy was filled by Robin Cornish

At the first meeting of Directors held after the Annual Meeting Leighton Beamsley was elected as President and Peter Hobbs elected as Vice President in accordance with the Articles of Association.

**3. AUDITOR**

Ross Melville continues as auditor of Lacrosse Australia and on behalf of the board I express our thanks for his services.

#### **4. BUSINESS PLAN / CO-OPERATIVE AGREEMENT**

The development plan was again revised and performance reviewed against the Business Plan. This forms the basis of our future operations and also the basis of funding applications to Government. Further details can be in the Chairman's report and the report of the Director Special Projects.

#### **5. Budget 2001 / 2002**

As detailed in my report as Chairman there have been substantial cuts in funding from the Australian Sports Commission in both the 2001 and 2002 financial years. At its June 2001 meeting the Board of Lacrosse Australia completely reviewed its budget for the coming year. Funding for Development and High Performance were substantially cut and where ever possible administration and other expenditures curtailed. With the World Championships being held in Perth in 2002 there will be certain costs associated with this however income to Lacrosse Australia from the event should more than cover this.

The revised budget allows a breakeven situation without any additional impost on State Associations.

We continue to liaise and negotiate with the ASC in the hope of access to additional funding.

#### **6. FINANCIAL ARRANGEMENTS WITH MEMBERS**

The method of financial arrangement currently in place will be continued. There was an increase in the basis of calculating fees charged to members after no increase for a number of years.

#### **7. ADMINISTRATION HANDBOOK**

The handbook is now in the hands of all members and all clubs in Australia. This handbook is now issued on compact disc and will be updated by this means each year.

#### **8. ANNUAL REPORT**

There is an ongoing function of making the Annual Report a comprehensive document, dealing with not only current year issues but recording historical information for posterity.

Suggestions from members for other information that could be included in the Annual Report are welcomed.

**9. INTERNET – HOME PAGE**

Barrie Moore continued as ALC Webmaster and I wish to record my thanks for his efforts.

The ALC Home Page can be accessed at

**<http://alc.lacrosse.org.au/>**

**10. GENERAL**

My thanks are extended to Helen Keane in the continuing role of Honorary Secretary.



**1. COACHING****National Coaching Body**

Frustratingly the formation of a 'National' Coaching body is still not a reality. Despite agreement by the majority of those that attended the forum convened in Melbourne by Lacrosse Australia in 2000 there has been little or no activity in SA or WA. Victoria, mainly through the efforts of John Harris and a few of the Coaches held two meetings at which their input into the format and local rules for Victorian competition were significant. It was also decided they would try to implement a Junior Coach mentoring program for season 2002. If coaches in SA and WA are unable or unwilling to activate similar forums for discussion or input to local competition then I believe it should be incumbent on SA and WA State bodies to implement similar action to Victoria. A level one Coaching course was conducted in Victoria during the season.

**Australian Sports Commission - Sport Education Section (formerly Australian Coaching Council)**

Our Coaching contact with this body for the past twelve months, Mr. Warwick Povey, has returned to the International section of the Commission. At this stage I am unaware if there will be a replacement. Mr. Sean Scott has been acting in the capacity. He is also our contact on the Officiating side of the Commission. During the year we renewed our agreement with the Sports Commission under the new name of Lacrosse Australia Ltd. We also adopted the generic "Coaches Code of Ethics" produced by them. As we have now received copies of new symbols for both Coach Accreditation and Officials Accreditation it is necessary for us to resubmit our Code of Ethics forms incorporating the new symbols.

**Thanks Coach, Thanks Official Campaign**

In late August I applied to the Sports Commission for an information kit to evaluate and consider our participation in this campaign in 2002. I have not yet received this information.

**Australian Coaches - 2002**

After discussion with the Australian Senior Team Executive Director, Malcolm Stokes, it was agreed that LA would fund a trip to the USA by Australian Coaches John Denic and Ken Nicholls. They were able to liaise with Coaches and to view the NCAA playoffs at which most of the 2002 US players would be participating. Malcolm has arranged for them to conduct forums in each state throughout the year.

In Victoria it was conducted during the National Championships where there were fifteen in attendance. It is their intention to conduct a similar forum in Adelaide during the Australian Team training weekend in October and in WA at a later time

## **2. OFFICIATING**

### **Referees at U15 and U17 Events**

Because of a Duty of Care requirement the LA Board decided that ILF Rule 23.1 be amended for Australian under age events. ie. The number of referees controlling Under 15 and Under 17 National events will be up to three as agreed by the Director of Competitions and the Tournament Executive Director. It is recommended that all State bodies implement a similar amendment for local competition.

### **Referee in Chief**

Nominations for Referee in Chief have been called for. Closing date is October 31.

Lindsay Scott has indicated he is re-nominating. In this instance it is recommended that the appointment be for only one year. Rationale for this is to ensure that both the Director of Coaching and Officiating and the Referee in Chief are not replaced in the same cycle.

### **ILF Technical Committee**

The LA Board provided \$1,000 as part funding for Lindsay Scott to attend the ILF Technical Committee meeting in Cardiff in July. He then went on to the European Championships where he acted as Assistant Ref in Chief to Graham Lester from England. This funding came from \$5000 set aside for Officials attending the 2002 World games. ( A report for year 2001 from Lindsay Scott is a subject for discussion at the November Board meeting). Lindsay has also been appointed to re-write the ILF Referee's Manual incorporating the new mechanics and Bench Manager position. He has also undertaken to complete the Course Outlines for Level 1 and 2 Referee Accreditation for the National Officials Accreditation Scheme.

## **Recognition**

It was decided by the Board at our June 2001 meeting that as Lindsay Scott was our appointee as Referee in Chief for the Under 19's in Adelaide in 1999, the ILF appointed Referee in Chief for 2002, and our nominee to the ILF Technical Committee he be entitled to an Australian Blazer. This to be retrospective to 1999.

It was also decided that recognition for Referees attending other championships where Australian teams are not taking part would not entitle them to either an Australian Blazer or funding.

## **ALRA**

ALRA in all states conducted pre season training in one format or another. SA ran a successful weekend camp in March. In addition to this there were three training evenings for Club Referees which resulted in 27 Level One Accreditations. Together with their 20 full time referees it gave them an excellent coverage. Courses for Bench Officials were also conducted.

Victoria resolved that it was more appropriate and effective to conduct one referee accreditation course for novice and advanced club referees. The accreditation session was held with 70 potential club referees in attendance and by any account was an outstanding success. A further course at Altona for 10 attendees and at Surrey Park for four clubs, which had nine attendees, improved both the quantity and quality of refereeing in Victoria throughout the year.

WA conducted their training seminar at Claremont Superdome. Training for Club Referees was held at Wanneroo and Wembley during the season.

## **John Harris - New Zealand – Under 15's Tournament**

By arrangement with Mark Freemon from New Zealand we sent John Harris over to assist with a Refereeing Seminar prior to a series of games on December 2 and 3. From the report from John this proved to be a most worthy exercise and it is now anticipated there will be a visit by a Victorian team in the not too distant future.

As this report is being written John Harris has also assisted us greatly by agreeing to act as Referee in Chief at the Under 15's Tournament being held on the Gold Coast, Queensland. He was also participating as a Referee at the Tournament.

It is proper that we formally recognise the assistance John has given the LA Board over the past few years by acting in various positions when we have been unable to provide personnel.

## **Refereeing in all events in Perth in 2002**

Throughout this year there has been some concern for the number of Referees Australia will be able to provide for the Lacrosse Festival in Perth in 2002. Some major items were brought to the attention of the LA Board and were considered at the June meeting with no apparent outcome. The Squad for the Worlds has been reduced to eight, and final selection will be made after the Australian training camp in SA in October. As stated earlier only those chosen as World Series Referees will be entitled to recognition as Australian Team Members and subsequently a Blazer.

### **Conclusion.**

I thank fellow Board Members for their assistance throughout the year. To Malcolm Stokes, John Denic, Ken Nicholls, and Les Goding I also say thank you for their assistance in regard to coaching matters. I make special comment about the members of the Officiating Technical Committee, Lindsay Scott, Peter Noble, and Neville Balfour for their enormous contribution to this portfolio. As always it has been a pleasure to enjoy the camaraderie of a group that works so hard for the sport of Lacrosse.

Whilst in the last 12 months we have not seen an increase in the number of International teams visiting or the departure from our shores of Australian Teams the year of competition within Australia has been intense. Our expectation is that as a result of this intensity of competition that the standards will be shown in the future as having improved enormously. The skills of individual athletes continue to be set at higher levels and the expertise shown by our elite athletes bear evidence of this.

## 1. International Visits

### 1.1 Connecticut All Stars

A visit was received in July 2001 of a team from Connecticut (USA) organised by Mr Bill McGowan who has been an active supporter of Lacrosse in Australia for many years. This team participated in the national under 17 tournament and provided outstanding competition for our young athletes.

### 1.2 Japan

The Japanese national team played matches in Victoria as a result of the proactive organisation of the Victorian Lacrosse Association. Victoria are to be congratulated in promoting this event and providing outstanding competition for the national squad from Japan in its preparation for the World Series 2002.

In return a Victorian team has visited Japan and participated in matches within that country.

## 2. Australian Championships and Tournaments

### 2.1 Senior

The senior championship this year was held in Melbourne at the Eltham Lacrosse Club in weather conditions which were far less than ideal. The championship was won for the first time since 1983 by South Australia in an outstanding grand final.

The Eltham Lacrosse Club and the Victorian Lacrosse Association are to be congratulated on their organisation under very trying and difficult conditions.

### 2.2 Under 17

The under 17 tournament was held in 2001 in South Australia at the home of the North Adelaide Lacrosse Club a club which has been in existence for more than 100 years. The tournament including a team from the United States was attended well by spectators who thoroughly enjoyed the skills shown by our young athletes.

The skills shown particularly by the team from Victoria which again successfully defending the champions trophy were outstanding. Victoria has now won five of the last six under 17 championships highlighting the depth of youth lacrosse in that state and the development program being undertaken.

### **2.3 Under 15 Tournament**

The year 2000 national under 15 tournament was conducted in Western Australia and was an outstanding success. This highlights the success of the zone tournament concept and highlights the necessity for all states to be active early in each year in organising their zone teams.

The year 2001 Under 15 Tournament was conducted in Queensland on the Gold Coast and hosted very well by the Queensland Lacrosse Association, President Graham Nicholls and the small but willing group of workers. The 10 teams participating in the Tournament were accommodated at the Tallebudgera Recreation Camp and the matches over the course of the week were conducted at the Camp and at Palm Beach. With all teams being accommodated together excellent camaraderie was created between participants. Some participants particularly those from Perth and Adelaide had been greatly inconvenienced as a result of the financial problems of Ansett and as a result of this all players from those two cities travelled by bus to the Gold Coast.

The tournament was won in outstanding fashion by Southern Cross who defeated Western Metro in a high quality final. Both of these two teams came from the suburban areas of Melbourne. The tournament led to a new set of problems and solutions with those solutions being found and exercised by the willing group of players, officials, referees and hosts. It is to be hoped that the exercise results in a promotion for Lacrosse in Queensland.

### **3. Future National Championships**

The year 2002 will see all national championships conducted in Perth in conjunction with the conduct of the 2002 World Series.

### **4. Championship Handbook**

The Lacrosse Australia board continues to monitor the Championships Handbook and from time to time receives submissions from its member states and interested parties. Reports are received from Tournament Directors and Tournament Hosts after the conduct of various tournaments and championships and these are taken into consideration when changes are made to the Handbook.

## 5. Tournament Directors

Lacrosse Australia has been blessed by the continuation of efforts of the Tournament Directors being Alec Inglis (Senior) Helen Keane (Under 17) and Dennis Mulronev (Under 15). The efforts of these Tournament Directors and their enthusiasm for their tasks have enhanced greatly the stability of our tournaments and championships in recent years. We thank them for their efforts.

## 6. International Program Coordinator

Since the publishing of our last annual report Mr Alec Inglis has been appointed as International Program Coordinator a role which is highly important in the conduct of international events both inside and out of. He has visited New Zealand and undertaken discussion with the organiser of that country's lacrosse program and is currently preparing a program for national lacrosse and international competition for approval by the Lacrosse Australia board.

## 7. 2002 World Series

The efforts of the organising committee headed by Mr George Halleen and assisted greatly by Mrs Mavis Owens are at this stage to be applauded with only 10 months to run before the biggest Lacrosse World Series ever held.

The possibility exists of the participation in this World Series of in excess of 15 countries which compares very favourably with the 6 countries participating in Perth in 1990.

In addition to this the organising committee have rostered very many other tournaments for athletes from many nations including grand masters youth teams, under 19 and club teams.

Perth will see the greatest gathering of Lacrosse players ever seen in the world and the efforts of Lacrosse Australia, the ILF and the organising committee will no doubt be applauded.

The Australian team under the directorship of Malcolm Stokes and Head Coach John Denic have been working hard on their program in order to challenge for the trophy. **Currently ranking third in the world it is to be hoped that the Australian Governments decision to remove all elite funding from the sport of lacrosse does not in anyway temper the results of this enthusiastic group of elite athletes.**

The cost of participation which is borne by the athletes themselves continues to temper the ability of Lacrosse Australia to put the best team in the field. This does not in anyway diminish the efforts of the team or its officers who are outstanding in the face of professional competition from overseas which is helped by their governments.

## **8. Under 19 Australian Team**

Lacrosse Australia has recently announced the appointment of Mr Trevor Stevens as Executive Director of the Australian Youth Program an appointment which will remain until 31<sup>st</sup> December 2005.

As part of this role Trevor will also be Executive Director of the Australian Challenge for the next world under 19 series to be held in Towson Maryland United States in 2003. We wish Trevor well in his endeavours.

## **9. Conclusion**

The year has been a successful year for Lacrosse in Australia notwithstanding that no World Series was conducted in this year. The sport has continued to improve and participants at youth level have continued to excel and magnify.

I thank all of those who have assisted in the competition area of Lacrosse in Australia this year particularly the Directors and Secretary of Lacrosse Australia. I also thank the officials of state teams who contribute greatly to the success of the events which are conducted. In addition we note the services of referees to national events these services continue to be provided in an outstanding fashion. The organisation of referees in Australia exceeds the organisation of referees in other countries of the world and they continue to show the way. We benefit from this.



Joining Lacrosse Australia as a new Director in November 2000 was a great introduction to the inner workings of lacrosse. To say I was surprised at the jump from state level would be an understatement, especially to follow on Doug Fox's fantastic efforts in the development role

It certainly is challenging yet daunting when combined with the announcement that ASC funding had been restructured and that we would need to restructure our submission and submit under new guidelines. We duly believed this opened the opportunity for increased funding having met the requirements.

By now you will know the results of our bid and know that funding to participation development has been reduced.

### **Queensland**

This resulted in discontinuing the services of Rex Wigney to our great regret. Lacrosse Australia thanks Rex for all of his efforts in Queensland and are pleased to see his continued involvement in Lacrosse through assisting with the National U/15 Carnival.

There has been an offer of some "transitional funding" and a pilot project for August 2001 to be conducted at a private school sport group in the Gold Coast area was submitted and funding granted. At the time of writing I cannot report any progress due to the ill health of Graham Nichols QLA and his commitment to the U/15 Tournament.

### **Resource Materials**

These are still available and can be re-ordered by contacting myself directly.

### **New Zealand**

Progress has been made in New Zealand and with the assistance of Victoria, trips for coaching of players and officials have been conducted successfully. Teams have been arranged to compete in NZ and we look forward to seeing them compete in Perth 2002

## **World Cup 2002**

Many other reports will have touched on the work done in getting these games up and running and all who have been a part are to be congratulated.

The many ancillary events also add to our development opportunities for the next year

I look forward to seeing you all there.

## **Member States**

Various projects have been run by member states with great results.

In particular Victoria are to be congratulated on their new status achievements at the Victorian Institute of Sport and the High School project that seems well under way.

South Australia through the Department of Recreation and Sport has been provided with participation funding allowing the continuation of their development officer's great work.

## **DIRECTOR MEDIA, MARKETING AND PROMOTIONS**      **Mavis Owens**

I am pleased to report to the Lacrosse Australia membership at this the 70th Annual General Meeting. This year's focus by the Media, Marketing and Promotions portfolio has been somewhat different than in previous years, moving towards establishing a solid base for Lacrosse Australia and its members to gain the maximum benefits from hosting the forthcoming 2002 World Lacrosse Championship and associated events.

The "Olympics of Lacrosse" - the World Championships - together with the range of lacrosse competitions that will be conducted concurrently with the World Championship, provides the greatest-ever potential to increase the profile of lacrosse to the wider Australian community. It is an exceptional opportunity for lacrosse to reap significant benefits, and the Lacrosse Australia responsibility is to ensure this opportunity is fully exploited by the Australian lacrosse fraternity.

Maintaining the liaison and rapport that has been established between the International Lacrosse Federation, Lacrosse Australia, host State [Western Australia] and the 2002 Organising Committee is vital to the success of the event. Regular reporting and frequent interaction between parties has ensured this success to date, and will continue throughout the coming months.

The media exposure, together with promotional opportunities presented by an event of this magnitude, aligns with Lacrosse Australia's strategy "*...to increase the awareness of lacrosse within Australia*" and as such is an important element of the Lacrosse Australia Strategic Plan.

Development opportunities at all levels are being nurtured as part of this Lacrosse Australia strategy. This includes, but is not limited to:

- encouragement of new nations participating in the Green Division of the World Championship - nations from the Asia-Pacific region, eg: New Zealand, Tonga, Hong Kong, Korea, thereby creating new markets to develop regional competitions in future years;
- opportunities for players to interact with coaches from around the world, especially those coaches from USA Colleges/Universities where scholarship opportunities may arise;
- development of world-class coaches, referees and officials;
- development of lacrosse administrative personnel - providing opportunities at "the next level";
- fostering the enthusiasm for the game and all it represents to young players [and future players] whilst at the same time fostering participation and enjoyment by "older" players.

All of these opportunities accord with the Lacrosse Australia Vision Statement: *"To further develop lacrosse as a progressive, widely recognised and popular team sport throughout Australia, and maintain Australia's position as a leading lacrosse nation."*

## **Media**

The Australian Senior Championships and Australian Squad Selection Camp in Melbourne in July provided a specific media opportunity for lacrosse and, following Lacrosse Australia media releases and follow-up, SBS and Channel 10 attended during the week resulting in some good footage with nation-wide reporting. Media liaison generated by the 2002 World Lacrosse Championships should provide opportunities for Member States to develop new contacts within the media in their home States.

## **Licensing Agreement**

Throughout this year contact has been maintained with the President of the international company with which Lacrosse Australia enjoys a licensing agreement. This agreement, now into its eighth year, generates income that is of particular importance to Lacrosse Australia, enabling projects to be undertaken that might otherwise not be affordable, and improving the ratio of income derived from sources other than government. During the year a gift was presented from Lacrosse Australia to the President of the international company in recognition of this valued contract. An invitation has also been extended to the President to attend the 2002 World Lacrosse Championships.

## **Lacrosse Australia Website**

The Lacrosse Australia Board approved a slight increase in expenditure to upgrade the Lacrosse Australia website. Unfortunately, time has not permitted this project to be progressed, but it is recognised as an essential tool in the marketing mix and will be undertaken in the near future.

## **Australian Lacrosse Journal**

As foreshadowed in the last annual report, Issue 11 was distributed in December last year. Unfortunately, the production schedule for 2001 has been delayed and Issue 12 will be distributed in October, with Issue 13 distributed in February 2002. It is important to acknowledge the continuation of the Journal to February 2002 is only possible as a result of support declared by Lacrosse South Australia and the Western Australian Lacrosse Association to a slightly increased subscription rate; and the promised support of the Victorian Past Players Association and the 2002 World Championship Organising Committee.

## **Condolences**

Australian Lacrosse is indeed saddened by the loss of many lacrosse friends in the September 11, 2001 terrorism attacks in the US. To honour and remember those victims, US Lacrosse has announced plans to design and construct a permanent memorial in the garden outside of its national headquarters and the Lacrosse Museum and National Hall of Fame in Baltimore. Australian lacrosse members can view more details at <<http://www.lacrosse.org>>

## **Conclusion**

In my capacity as Director of Media, Marketing and Promotions much energy has been directed this year towards the groundwork necessary to ensure the greatest development and promotional benefits to Australian Lacrosse are derived from the 2002 World Lacrosse Championship and ancillary tournaments. The "Festival of Lacrosse" provides the opportunity for all lacrosse enthusiasts to benefit in one way or another, and is a major undertaking on behalf of Australian Lacrosse to provide a fillip to the sport second to none. Its importance cannot be over-estimated. This direction is consistent with the Lacrosse Australia Strategic Plan and I quote from the 1997 Lacrosse Australia Annual Report - Director of Competition, Mr Peter Hobbs: *"...2002 could be an absolute watershed for world lacrosse and see an outstanding boost to the sport in this country."*

I thank my fellow Directors for their support throughout 2001.

## 1. Australian Sports Commission

2001 heralded a significant change to LA's relationship with the ASC in terms of funding. While "development" funding was increased from \$21,250 (\$15,000 for coaching & officiating and \$6,250 as a one-off transitional payment for the 1999/2000 year) to \$25,000 (for the 2000/2001 year), we lost our "high performance" funding completely (\$40,000 in 1999/2000). Prior to the funding evaluation, significant efforts were made to ensure LA had done everything required to position the sport as favourably as possible. This included a delegation travelling to Canberra and meeting with relevant personnel, including the Director of Sports Funding and Evaluation, in order to clarify funding criteria and the process involved. This process included a series of self-assessments – the completion of which indicated Men's Lacrosse would fair relatively well.

Following the funding decision, a meeting was held with our ASC consultant, Mr Bob Kershaw, and the following questions documented and discussed:

- *What specific areas of concern does the ASC have with either the management or strategic planning function of LA's High Performance Program, or of the Sport in general?*
- *What specific areas of our Development Self Assessment were at odds with the Commission's assessment?*
- *What specific rating was the sport of Men's Lacrosse given against the three ASC set criteria, ie:*
  - *international competitiveness;*
  - *public interest/profile/national significance and;*
  - *international profile;*

*and within these criteria, what were the benchmarks that we did not meet that resulted in a complete cut in High Performance Program funding?*

In summary, the answers received revolved around the issue that the sport of Men's Lacrosse was simply too small and had too low a public profile, and therefore did not fit with the political imperatives of "those that the ASC answered to". Mr Kershaw stated categorically that the ASC did not hold any concerns over the way in which the sport had been managed.

It is my opinion that the current funding situation with the ASC, ie, the complete absence of High Performance Funding, will not change until the sport is able to clearly demonstrate:

1. significant (measurable) growth in participant numbers and;
2. a corresponding elevation in public profile.

Should ASC funding continue to be LA's primary source of revenue, all future strategic planning should focus on addressing these two areas.

## **2. High Performance Program**

A High Performance Program workshop was held to review the effectiveness of past and current High Performance Program Activities, and to provide recommendations for consideration by the board regarding future planning.

The main consensus findings of the workshop were:

- Continuity between teams was important and that it was the linkages and career pathways for athletes that required attention. In particular, it is important to provide a support mechanism for those that just miss out on international competition opportunities due to stage of physical development or simply bad timing (in terms of chronological age).
- Priority must be given to the establishment of a mechanism to improve the coaching situation, especially mentoring of younger coaches, and coaching of coaches.
- Review appointment of coaches/official positions in line with a period rather than a specific event.
- There was an important role in facilitating the exchange of international players/coaches in both directions.
- A "High Performance Program Plan" was warranted, and a process should be established that researched and assessed the feasibility of a "High Performance Program" that was non-event-specific.
- HPP parameters would need to be clearly defined in consultation with State associations. In the absence of any HPP specific funding from the ASC, this is even more critical in that it will be State associations that will be required to resource such programs.

### 3. LA Strategic Plan

A review of the format of past business plans was performed, with the main findings/recommendations as follows:

- “Business Plan” should be renamed as “Strategic Plan” for ASC consistency purposes, and a planning documentation hierarchy formalised.
- “Corporate Goals” should be reviewed and termed “Organisational Strategic Objectives”.
- Current “Mission Statement” should be reviewed and reworked into “Mission Statement” and “Vision Statement”.
- Plan should include a graphical organisational chart.
- Plan should include a “current status” report or “pre-plan position”, which allows for a revolving baseline/benchmark against which achievement can be measured.
- Past format of “Key Result Areas” with related “Top 10”, “Core” and “Other” activities is ambiguous and gives rise to a misperception of what LA directors have the resources/capacity to achieve, and therefore what they are accountable for to their members. It was recommended that the KRA format remains with related “Core” activities, but that “Top 10” and “Other” activities be reworked using a “development project” format that is subject to a transparent internal project selection protocol. This protocol would rate proposed development projects against weighted organisational strategic objectives and thus ensure allocation of resources is consistent with organisational vision. Project proposals would require clear objectives, measurable outcomes, director responsibilities and timeframes.
- Annual Review should report against measurable outcomes of each KRA as well as key shifts (qualitative).

The suggested format was adopted and documented as the “LA Strategic Plan: 2001 - 2004”.



#### **4. Organisational Development and Communication Project**

A project was adopted with the following terms of reference:

*To review and provide recommendations to the board with respect to:*

- 1. A formal communication and information technology strategy*
- 2. A stakeholder management strategy.*
- 3. The organizational strategic planning function and cycle.*
- 4. The format and presentation of the Annual Report – ie, against KRA's, summary/highlights for general lacrosse public.*
- 5. The role of "Sport Net" and/or similar electronic communication systems.*
- 6. A formal "performance partnering" instrument that facilitates understanding and co-operation between NSO's and member organisations on issues that necessitate collaborative resourcing.*
- 7. Internal project selection and resource contention resolution protocols.*
- 8. Traditional and potential funding/resourcing bases.*
- 9. National Policy Communication on:*
  - a. Risk Management Standards*
  - b. Volunteer Management Standards*
  - c. Club Management & Administration Standards*

The objective of the project was not to make decisions, nor form policy, but to review, collate information, and provide recommendations to the incoming 2002 board for their consideration.

In response to the funding condition set by the ASC that LA address the issue of possible unification between the men's and women's lacrosse governing bodies, the terms of reference were expanded to include this issue.

The full report is due to be tabled to the board on October 31<sup>st</sup>, 2001

## 5 Unification Issue

In response to the ASC's condition, a meeting was held with Bob Kershaw, and the following questions documented and discussed:

*What , if any, specific areas of concern does the ASC have in relation to the manner in which LA has in the past assessed the issue of amalgamation with the WLA on behalf of its membership?*

*Will this be a special condition of either funding applications or outcomes for future years?*

*If so, is the condition contingent on the process itself, or on an outcome of the process that is favourable to the ASC?*

*What is the methodology and timeframe for the process that the ASC wishes LA to undertake in relation to the amalgamation issue?*

*Will the process advocated by the ASC assess both the positive and negative sides of the impact that amalgamation would have on the sport of men's lacrosse?*

*In order to support this process, to what extent and in the context of what timeframe, is the ASC prepared to allocate:*

- a) *In-kind human resources, ie, facilitation expertise etc*
- b) *Financial resources, ie, participant travel etc?*

*Is the condition contingent on the process itself, or on an outcome of the process that is favourable to the ASC?*

In summary, Mr Kershaw stated that the ASC was of the opinion that Lacrosse had not yet looked at the issue comprehensively enough, and that future funding would be likely to be conditional on revisiting the process. While admitting that the ASC held a view that the two sports should unify, he stated that funding would not be conditional on such an outcome, only of the process itself. He also stated that the ASC acknowledges that to perform the assessment properly, significant resources would be required, and that application should be made through the Management Improvement Program.

Preliminary discussions have since been held with Fiona Clarke and Shelley Maher of Women's Lacrosse Australia, who both appear to be strong advocates of unification. The recommended process shall be reported on in the "Communication and Organisational Development Project" report, yet is summarised as follows:

1. In acknowledgement of the 2002 World Championships resource drain on men's lacrosse, the process should not commence until August 2002.
2. The process should be divided into three stages:
  - 2.1 Consultation (approx 6mths) ;
  - 2.2 Assessment (approx 12mths);
  - 2.3 Implementation (approx 12mths);
3. Each stage is contingent on the previous stage arriving at an outcome satisfactory to both parties. Ie, if the assessment stage results in a finding that it is not in both parties best interests, then the implementation stage would obviously not go ahead.
4. Application should be made to the ASC's Management Improvement Program to provide resources, both human and financial, to support the process.

## 1. GENERAL

This year has continued to be most interesting. In addition to this position I have been President of Lacrosse South Australia since November and in some ways that has given me more understanding of the workings of Lacrosse at State level and the relationship between the two bodies.

## 2. INTERSTATE CLEARANCES.

There have been 7 Transfers in 2001

|                 |                  |
|-----------------|------------------|
| David Jobson    | W.A. to Victoria |
| Brett Crowhurst | W.A. to S.A.     |
| Michael Quinn   | Qld to Victoria  |
| Travis Harriman | S.A. to Victoria |
| John Nichols    | S.A. to Victoria |
| Murray Keen     | W.A. to Victoria |
| Nathan James    | Victoria to W.A. |

States are still not all using the new form, or not using it correctly, but I guess old habits die hard.

## 3. ISAACHSEN TROPHY

The year 2000 winner of the Trophy was Darren Nicholas of the Eltham Club in Victoria with the runner up once again Peter Inge of the Woodville Club in South Australia.

## 4. FELLOWS AWARD.

There was no Fellows Award in the year 2000 as Lacrosse Australia did not receive any nominations.

## 5. CERTIFICATE OF MERIT

Certificates of Merit were awarded in 2000 to:

|                  |        |
|------------------|--------|
| Basil Greenhalgh | (S.A.) |
| Robert Carter    | (S.A.) |
| Ross Keen        | (S.A.) |

It was disappointing that other States did not have nominations.

## 6. LACROSSE AUSTRALIA MEETINGS

Board Meetings held since the 2000 A.G.M. were;

|                |                |
|----------------|----------------|
| November 2000  | Melbourne      |
| March 2001     | Adelaide       |
| June 2001      | Melbourne      |
| September 2001 | Teleconference |

In addition to these meeting we had 2 Directors attend the International Lacrosse Federation meeting in Berlin in May.

## 7. NATIONAL CHAMPIONSHIPS / TOURNAMENTS.

SENIORS – Melbourne, 13 to 16 June 2001

|                        |   |                                     |
|------------------------|---|-------------------------------------|
| Western Australia 10   | d | V.I.S. 5                            |
| South Australia 17     | d | Victoria 14 – Symonds Cup           |
| South Australia 17     | d | V.I.S                               |
| Victoria 12            | d | Western Australia – Centenary Cup   |
| South Australia 14     | d | Western Australia 11 – Wiles Trophy |
| Victoria 15            | d | V.I.S.7                             |
| Final Day;<br>V.I.S. 9 | d | Western Australia 7                 |

Championship Winners of the Garland Mc Harg Trophy

South Australia 12 defeated Victoria 7

Championship Best and Fairest- Hobbs Trophy

Warren Brown W.A.

All Stars Team

|                 |                 |
|-----------------|-----------------|
| Warren Brown    | W.A. Co Captain |
| Craig Schicker  | S.A.            |
| Michael Shiedow | S.A.            |
| Ben Fleming     | Vic.            |
| Nathan Rainey   | W.A.            |
| Peter Inge      | S.A. Co Captain |
| James Inge      | S.A.            |
| Jamie Buchanan  | Vic.            |
| Aaron Stammers  | W.A.            |
| Wesley Green    | S.A.            |
| Russell Brown   | W.A.            |
| Stuart Robb     | S.A.            |
| David Whiteman  | W.A.            |

Coach; Noel Speck S.A.

Referee; Terry Culley W.A.

Under 17 – Adelaide, 8 to 14 July

The guest team for the Tournament was World Class Lacrosse (U.S.A.)

|                      |   |                      |
|----------------------|---|----------------------|
| U.S.A. 13            | d | South Australia 8    |
| Victoria 22          | d | Western Australia 7  |
| South Australia 19   | d | Presidents 17        |
| Western Australia 10 | d | U.S.A. 6             |
| Victoria 27          | d | South Australia 5    |
| Victoria 23          | d | Presidents 2         |
| Western Australia 11 | d | South Australia 10   |
| Presidents 16        | d | Western Australia 11 |

Championship Winners of the Mal Taylor Trophy

|             |   |                     |
|-------------|---|---------------------|
| Victoria 16 | d | Western Australia 5 |
|-------------|---|---------------------|

Championship Best and Fairest – Volk Trophy

|               |      |
|---------------|------|
| Jason Burrows | S.A. |
|---------------|------|

Tournament Best and Fairest

|             |            |
|-------------|------------|
| Cale Brooks | Presidents |
|-------------|------------|

All Stars Team

|                     |               |
|---------------------|---------------|
| David Agar          | Vic.          |
| Dale Booth          | W.A.          |
| Jason Burroughs     | S.A.          |
| Matthew Garnsworthy | Vic.          |
| Sabian Johnson      | Vic.          |
| Stephen Mortimer    | S.A. Co Capt. |
| Jared Pengrazio     | S.A.          |
| Daniel Pearson      | W.A.          |
| Matthew Price       | Vic.          |
| Daniel Pusvacietis  | Vic.          |
| Matthew Taylor      | Vic. Co Capt. |
| Chris Tillotson     | Vic.          |
| Cameron Walker      | W.A.          |

|                        |      |
|------------------------|------|
| Coach; Ric Benerdierks | Vic. |
|------------------------|------|

|                        |      |
|------------------------|------|
| Referee; George Walker | W.A. |
|------------------------|------|

The 2001 Under 15 Tournament will be played in Queensland at the Gold Coast from September 30 to October 6.

# **INTERNATIONAL LACROSSE FEDERATION**

## **Peter Hobbs & Leighton Beamsley**

Lacrosse Australia and its members continue to play a major role in the administration of the International Lacrosse Federation.

Our President Leighton Beamsley has re-written the By Laws and rules as they effect awards for World Series and continues to greatly contribute to the administration behind the conduct of world lacrosse. Leighton as President of Lacrosse Australia attends International Federation meetings representing this country but continues to make contributions far exceeding that of a normal delegate.

Peter Hobbs has for a number of years represented Lacrosse Australia at the ILF development meetings. The development committee has been most significant in its activity in the role it has played in leading into the ILF now comprising 12 member country's with another six memberships under consideration. The Development Committee monitors funding and organises developing nations' programs together with the planning of development coaching programs for those nations.

Director of Lacrosse Australia Peter Hobbs has also recently been elected as Vice President of the International Lacrosse Federation.

Lacrosse Australia continues to be the convener through the auspices of Malcolm Stokes of the ILF Constitution and Rules Committee. Malcolm contributes greatly to the administrative background under which the International Federation conducts its business.

The Lacrosse Australia Delegates attended the international meetings in Berlin in May 2001 and were central to the introduction of Korea as a member of the International Federation.

The Australian Delegates were also central to the implementation of a proposal which will see the ILF membership increase from 12 to 18 member nations. This further leads to the introduction of a new division of World Series that being a green division with the World Series now comprising a three division event promoting greater problems for the competition subcommittee of the ILF to organise such a massive event.

Lacrosse Australia congratulates the ILF President Mr Tom Hayes on his leadership and efforts in his period as President and look forward to a continuation of those efforts coming from him and his fellow members of the ILF in the forthcoming 12 months.

# **AUSTRALIAN LACROSSE LTD**

**ACN 056 806 190**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 JUNE 2001**



**DIRECTORS' REPORT**

The directors present their report together with the financial statements of Australian Lacrosse Ltd for the year ended 30 June 2001 and the auditors' report thereon.

**DIRECTORS**

The directors in office at the date of this report are:

|                   |                                    |
|-------------------|------------------------------------|
| Leighton Beamsley | Chairman, Administration & Finance |
| Gary Mortimer     | Development                        |
| Peter Hobbs       | Competition                        |
| Robin Cornish     | Special Projects                   |
| Graeme Reddaway   | Coaching & Officiating             |
| Mavis Owens       | Media, Marketing & Promotion       |

**PRINCIPAL ACTIVITY**

The principal activity of the company during the course of the financial year was administration of the sport of Lacrosse. There was no significant change in the nature of the activity of the company during the year.

**CHANGE OF NAME**

During the year the name of the company was changed from Australian Lacrosse Council Ltd to Australian Lacrosse Ltd. The company trades as Lacrosse Australia.

**RESULT**

The operating Surplus for the year amounted to \$8,784 (2000 \$20,781).

**DIRECTORS' BENEFITS**

Since the end of the previous financial year, no director of the company has received or become entitled to receive, any benefit (other than a benefit included in the aggregate amount of remuneration received or due and receivable by directors shown in the financial statements, or the fixed salary of a full-time employee of the company or of a related corporation) by reason of a contract made by the company, or a related corporation, with a director or with a firm of which a director is a member, or with a company in which a director has a substantial financial interest.

Dated this                    day of October 2001.

Signed in accordance with a resolution of the directors

Leighton Beamsley  
Chairman

Graeme Reddaway  
Director

# AUSTRALIAN LACROSSE LTD

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2001

## 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

### (a) Basis of Accounting

The accounts have been prepared on the historical cost basis. The accounts have been prepared on a consistent basis with prior years accounts.

### (b) Taxation

Australian Lacrosse Ltd is not subject to Income Tax.

# AUSTRALIAN LACROSSE LTD

ACN 056 806 190

## STATEMENT BY DIRECTORS

In the opinion of the directors of Australian Lacrosse Ltd:

- 1) a) The accompanying profit and loss account gives a true and fair view of the profit or loss of the company for the financial year ended 30 June 2001; and  
b) The accompanying balance sheet gives a true and fair view of the state of affairs of the company as at the end of the financial year.
- 2) At the date of this statement there are reasonable grounds to believe that the company will be able to pay its debts as and when they fall due.
- 3) The accounts have been prepared by a competent person.
- 4) a) The company has kept such accounting records so as to correctly record and explain the transactions and financial position of the company.  
b) The company has kept its accounting records in such a manner as would enable true and fair accounts of the company to be prepared from time to time.  
c) The company has kept its accounting records in such a manner as would enable the accounts of the company to be conveniently and properly audited in accordance with the Corporations Law.

Dated this                    day of October 2001.

This statement is made in accordance with a resolution of the board of directors and is signed for and on behalf of the directors by.

Leighton Beamsley  
Chairman

Graeme Reddaway  
Director

# Australian Lacrosse Ltd

## Balance Sheet as at 30 June 2001

| 30/6/00  |   | 30/6/01          |
|--|---|------------------|
| 97,742   | Accumulated Reserves as at 1 July 2000  | 118,523          |
| 20,781   | Surplus / (Deficit) for Current Year    | 8,784            |
| <u>\$118,523</u>   | Accumulated Reserves as at 30 June 2001 | <u>\$127,307</u> |
|  | Represented by:                         |                  |
|  | Assets                                  |                  |
| 127,858  | Cash at Bank                            | 119,583          |
| 250  | Cash on Hand                            | 0                |
| 4,789  | Debtors                                 | 17,360           |
| 624  | Repayable Advances                      | 624              |
| 5  | Filing Cabinet                          | 5                |
| 10   | Dictaphone                              | 10               |
| 10   | Fax Machine                             | 10               |
| <u>\$133,546</u>   |   | <u>\$137,592</u> |
|  | Less Liabilities                        |                  |
| 12,722   | Sundry Creditors                        | 3,970            |
| 2,683  | Other Creditors                         | 1,500            |
| (382)  | GST Liability (Net)                     | 4,815            |
| <u>\$15,023</u>  |   | <u>\$10,286</u>  |
| <u>\$118,523</u>   | Net Assets                              | <u>\$127,307</u> |
| Garland McHarg Trophy held in the custody of Australian Lacrosse Ltd |   |                  |

## Australian Lacrosse Ltd

### Statement of Income & Expenditure - Year Ending 30 June 2001

| Actual<br>12 Months<br>Ended<br>30/6/00 |                               | Actual<br>12 Months<br>Ended<br>30/6/01 |
|---|-------------------------------|---|
|   | Income                        |   |
| 40,551                                  | Administration                | 67,512                                  |
| 28,652                                  | Competition                   | 2,850                                   |
| 50,000                                  | Development                   | 6,250                                   |
| 0                                       | Special Projects              | 0                                       |
| 15,000                                  | Coaching & Officiating        | 15,000                                  |
| 19,778                                  | Media, Marketing & Promotions | 19,307                                  |
| <u>\$153,981</u>                        | Total Income                  | <u>\$110,919</u>                        |
|   | Expenses                      |   |
| 37,732                                  | Administration                | 34,605                                  |
| 19,660                                  | Competition                   | 20,861                                  |
| 40,778                                  | Development                   | 12,677                                  |
| 139                                     | Special Projects              | 0                                       |
| 13,300                                  | Coaching & Officiating        | 13,364                                  |
| 21,591                                  | Media, Marketing & Promotions | 20,630                                  |
| <u>\$133,200</u>                        | Total Expense                 | <u>\$102,136</u>                        |
|   | Surplus / (Deficiency)        |   |
| 2,819                                   | Administration                | 32,908                                  |
| 8,992                                   | Competition                   | (18,011)                                |
| 9,222                                   | Development                   | (6,427)                                 |
| (139)                                   | Special Projects              | 0                                       |
| 1,700                                   | Coaching & Officiating        | 1,636                                   |
| (1,813)                                 | Media, Marketing & Promotions | (1,323)                                 |
| <u>\$20,781</u>                         | Total Surplus / (Deficiency)  | <u>\$8,784</u>                          |

## Australian Lacrosse Ltd

### Statement of Income & Expenditure - Year Ending 30 June 2001

| Actual<br>12 Months<br>Ended<br>30/6/00 |  | Actual<br>12 Months<br>Ended<br>30/6/01 |
|---|--|---|
|   | Administration                               |   |
|   | Income                                       |   |
| 15,000                                  | Government Grants                            | 40,000                                  |
| 4,251                                   | Interest                                     | 4,397                                   |
| 22,741                                  | Affiliation Fees                             | 23,115                                  |
| (1,441)                                 | Other Income                                 | 0                                       |
| <u>\$40,551</u>                         | Total Income                                 | <u>\$67,512</u>                         |
|   | Expenses                                     |   |
| 7,067                                   | Directorate Travel                           | 7,393                                   |
| 7,026                                   | Directorate Accommodation & Meeting Expenses | 6,270                                   |
| 5,667                                   | Directorate - Expense Reimbursement          | 6,295                                   |
| 8,241                                   | I L F Meeting Expenses & Subscription        | 5,211                                   |
| 5,860                                   | Administration Costs                         | 5,715                                   |
| 962                                     | Petty Cash & Sundry Expenses                 | 995                                     |
| 500                                     | Confederation of Australian Sport            | 0                                       |
| 399                                     | Interest & Bank Charges                      | 334                                     |
| 1,000                                   | New Club Incentive                           | 1,000                                   |
| 840                                     | Storage                                      | 1,391                                   |
| 0                                       | Lacrosse Australia                           | 0                                       |
| 170                                     | Trade Mark Registration                      | 0                                       |
| <u>\$37,732</u>                         | Total Expense                                | <u>\$34,605</u>                         |
| <u>\$2,819</u>                          | Surplus / (Deficiency)                       | <u>\$32,908</u>                         |

## Australian Lacrosse Ltd

### Statement of Income & Expenditure - Year Ending 30 June 2001

| Actual<br>12 Months<br>Ended<br>30/6/00 | Actual<br>12 Months<br>Ended<br>30/6/01 |
|---|---|
| Competition                             |   |
| Income                                  |   |
| 0                                       | 0                                       |
| 15,000                                  | 0                                       |
| 4,350                                   | 2,850                                   |
| 9,302                                   | 0                                       |
| 0                                       | 0                                       |
| <u>\$28,652</u>                         | <u>\$2,850</u>                          |
| Expenses                                |   |
| 0                                       | 0                                       |
| 436                                     | 1,879                                   |
| 290                                     | 2,893                                   |
| 263                                     | 589                                     |
| 0                                       | 500                                     |
| 8,000                                   | 15,000                                  |
| 5,000                                   | 0                                       |
| 1,500                                   | 0                                       |
| 2,000                                   | 0                                       |
| 2,171                                   | 0                                       |
| <u>\$19,660</u>                         | <u>\$20,861</u>                         |
| <u>\$8,992</u>                          | <u>(\$18,011)</u>                       |

## Australian Lacrosse Ltd

### Statement of Income & Expenditure - Year Ending 30 June 2001

| Actual<br>12 Months<br>Ended<br>30/6/00 |                                     | Actual<br>12 Months<br>Ended<br>30/6/01 |
|---|-------------------------------------|---|
|   | Development                         |   |
|   | Income                              |   |
| 25,000                                  | Government Grants                   | 6,250                                   |
| 25,000                                  | Contribution from AWLC              | 0                                       |
| 0                                       | Government Grant - Deferred to 1998 | 0                                       |
| 0                                       | Sale of Product                     | 0                                       |
| 0                                       | Other                               | 0                                       |
| <u>\$50,000</u>                         | Total Income                        | <u>\$6,250</u>                          |
|   | Expenses                            |   |
| 21,026                                  | Salaries and Oncosts                | 8,628                                   |
| 0                                       | Recruitment                         | 0                                       |
| 5,466                                   | Development Officer Conference      | 0                                       |
| 13,110                                  | Emerging State Support              | 3,007                                   |
| 0                                       | Video                               | 0                                       |
| 198                                     | Printing                            | 30                                      |
| 978                                     | Administration Expenses             | 392                                     |
| 0                                       | Travel                              | 620                                     |
| <u>\$40,778</u>                         | Total Expense                       | <u>\$12,677</u>                         |
| <u>\$9,222</u>                          | Surplus / (Deficiency)              | <u>(\$6,427)</u>                        |



## Australian Lacrosse Ltd

### Statement of Income & Expenditure - Year Ending 30 June 2001

| Actual<br>12 Months<br>Ended<br>30/6/00 |                         | Actual<br>12 Months<br>Ended<br>30/6/01 |
|---|-------------------------|---|
|   | Special Projects        |   |
|   | Income                  |   |
| 0                                       | Government Grants       | 0                                       |
| <u>\$0</u>                              | Total Income            | <u>\$0</u>                              |
|   | Expenses                |   |
| 139                                     | Administration Expenses | 0                                       |
| 0                                       | Travel                  | 0                                       |
| <u>\$139</u>                            | Total Expense           | <u>\$0</u>                              |
| <u>(\$139)</u>                          | Surplus / (Deficiency)  | <u>\$0</u>                              |

## Australian Lacrosse Ltd

### Statement of Income & Expenditure - Year Ending 30 June 2001

| Actual<br>12 Months<br>Ended<br>30/6/00 |                                | Actual<br>12 Months<br>Ended<br>30/6/01 |
|---|--------------------------------|---|
|   | Coaching & Officiating         |   |
|   | Income                         |   |
| 15,000                                  | Government Grants              | 15,000                                  |
| 0                                       | Other                          | 0                                       |
| <u>\$15,000</u>                         | Total Income                   | <u>\$15,000</u>                         |
|   | Expenses                       |   |
| 4,815                                   | Conference Expenses            | 7,567                                   |
| 0                                       | Technical Committee Expenses   | 0                                       |
| 0                                       | Referee in Chief / Assessments | 660                                     |
| 785                                     | Course Materials               | 0                                       |
| 7,627                                   | Coaching Courses               | 5,070                                   |
| 0                                       | Assessors Training Camp        | 0                                       |
| 73                                      | Administration Expenses        | 67                                      |
| <u>\$13,300</u>                         | Total Expense                  | <u>\$13,364</u>                         |
| <u>\$1,700</u>                          | Surplus / (Deficiency)         | <u>\$1,636</u>                          |

## Australian Lacrosse Ltd

### Statement of Income & Expenditure - Year Ending 30 June 2001

| Actual<br>12 Months<br>Ended<br>30/6/00 |  | Actual<br>12 Months<br>Ended<br>30/6/01 |
|---|--|---|
|   | Media, Marketing & Promotions                |   |
|   | Income                                       |   |
| 0                                       | Government Grants                            | 0                                       |
| 6,160                                   | Licence Fee - Japan                          | 7,206                                   |
| 13,273                                  | National Magazine Income                     | 12,101                                  |
| 345                                     | Other  | 0                                       |
| <u>\$19,778</u>                         | Total Income                                 | <u>\$19,307</u>                         |
|   | Expenses                                     |   |
| 224                                     | Administration Expenses                      | 154                                     |
| 130                                     | Lacrosse Australia - Design, Banners, Medals | 0                                       |
| 0                                       | Publications                                 | 75                                      |
| 0                                       | World Championship Reporting                 | 0                                       |
| 125                                     | Video Tapes - International Competition      | 0                                       |
| 474                                     | ALC Internet Home Page                       | 607                                     |
| 20,638                                  | National Magazine Expenses                   | 19,794                                  |
| <u>\$21,591</u>                         | Total Expense                                | <u>\$20,630</u>                         |
| <u>(\$1,813)</u>                        | Surplus / (Deficiency)                       | <u>(\$1,323)</u>                        |

**AUSTRALIAN LACROSSE LIMITED**  
**YEAR ENDED 30 JUNE 2001**  
**CASH FLOW STATEMENT**

|  | Notes | 2000<br>\$            | 2001<br>\$            |
|--|-------|-----------------------|-----------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |       |                       |                       |
| Receipts from customer                       |       | 86,073                | 32,702                |
| Payments to suppliers and employees          |       | (133,208)             | (106,874)             |
| Interest received                            |       | 4,251                 | 4,397                 |
| Government Grant received                    |       | 70,000                | 61,250                |
| Net cash inflow from operating activities    | 5     | <u>27,116</u>         | <u>(8,525)</u>        |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |       |                       |                       |
| Payment for fixed assets                     |       | -                     | -                     |
| Payments for research and development        |       | -                     | -                     |
| Payment for deferred expenditure             |       | -                     | -                     |
| Payment for listed investment                |       | -                     | -                     |
| Cash balance acquired                        |       | -                     | -                     |
| Net cash used in investing activities        |       | <u>-</u>              | <u>-</u>              |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |       |                       |                       |
| Proceeds from issue of shares                |       | -                     | -                     |
| Lease payments made                          |       | -                     | -                     |
| Share issue costs                            |       | -                     | -                     |
| Advanced to controlled entity                |       | -                     | -                     |
| Repayment of borrowings                      |       | -                     | -                     |
| Proceeds from borrowing                      |       | -                     | -                     |
| Net cash provided by financing activities    |       | <u>-</u>              | <u>-</u>              |
| <b>NET INCREASE IN CASH</b>                  |       | <u>27,116</u>         | <u>(8,525)</u>        |
| Cash at the beginning of the financial year  |       | 100,992               | 128,108               |
| <b>CASH AT THE END OF THE FINANCIAL YEAR</b> | 6     | <u><u>128,108</u></u> | <u><u>119,583</u></u> |

**AUSTRALIAN LACROSSE LIMITED**  
**YEAR ENDED 30TH JUNE 2001**  
**CASH FLOW STATEMENT**

5 RECONCILIATION OF OPERATING SURPLUS AFTER INCOME TAX  
TO NET CASH OUTFLOWS FROM OPERATING ACTIVITIES

|  | 2000<br>\$    | 2001<br>\$     |
|--|---------------|----------------|
| Operating surplus after income tax         | 20,781        | 8,784          |
| <b>Changes in assets and liabilities</b>   |               |                |
| Decrease / (Increase) in debtors           | 6,343         | (12,571)       |
| Decrease in repayable advances             | 4,999         | -              |
| (Decrease) in sundry creditors             | (6,670)       | (8,752)        |
| (Decrease) / Increase in other creditors   | 2,045         | (1,183)        |
| Increase in GST assets                     | (382)         | 5,197          |
| Net cash inflows from operating activities | <u>27,116</u> | <u>(8,525)</u> |
|  | -             | -              |

6 **CURRENT ASSETS - CASH**

Cash at the end of the financial period as shown in the statement of cash flows  
is reconciled as follows: -

|                                     |                |                |
|-------------------------------------|----------------|----------------|
| Cash at bank                        | 127,858        | 119,853        |
| Cash on hand                        | 250            | -              |
| Balance per statement of cash flows | <u>128,108</u> | <u>119,853</u> |

**Financing Facilities**

*Facilities Available*

Bank Overdraft  
Trade Finance Line

|   |   |
|---|---|
| - | - |
|---|---|

*Utilised*

Bank Overdraft  
Trade Finance Line

|   |   |
|---|---|
| - | - |
|---|---|

*Unused*

Bank Overdraft  
Trade Finance Line

|   |   |
|---|---|
| - | - |
|---|---|

## Australian Lacrosse Ltd

### Trust Account Receipts & Payments - Period Ending 30 June 2001

|  | Receipts           | Payments           | Balance             |
|--|--------------------|--------------------|---------------------|
| Balance at 30 June 2000                      |                    |                    |                     |
| 1986 World Series                            | 4,968.32           |                    | 4,968.32            |
| 1990 World Series                            | 4,162.45           | 1,178.00           | 2,984.45            |
| 1992 U19 Championships                       | 3,416.50           | 2,500.00           | 916.50              |
| 1994 World Series                            | 11,500.00          | 6,957.46           | 4,542.54            |
| 1996 U19 Championships                       | 5,211.32           | 2,000.00           | 3,211.32            |
| 1998 World Series                            | 4,500.00           | 2,500.00           | 2,000.00            |
| 1999 U19 Championships                       | 500.00             | 500.00             | 0.00                |
| Interest                                     | 1,605.96           |                    | 1,605.96            |
| ILF Fine                                     |                    | 200.00             | (200.00)            |
| Bank Charges                                 |                    | 31.16              | (31.16)             |
| Balance at 30 June 2000                      | <u>\$35,864.55</u> | <u>\$15,866.62</u> | <u>\$19,997.93</u>  |
| Transactions Period to 30 June 2001          |                    |                    |                     |
| 2002 World Series - <u>repayable advance</u> |                    | 10,000.00          | (10,000.00)         |
| 1999 U19 Championships                       | 1,356.87           |                    | 1,356.87            |
| Bank Charges                                 |                    | 5.01               | (5.01)              |
| Interest                                     | 140.77             |                    | 140.77              |
|  | <u>\$1,497.64</u>  | <u>\$10,005.01</u> | <u>(\$8,507.37)</u> |
| Balance at 30 June 2001                      |                    |                    |                     |
| 1986 World Series                            | 4,968.32           |                    | 4,968.32            |
| 1990 World Series                            | 4,162.45           | 1,178.00           | 2,984.45            |
| 1992 U19 Championships                       | 3,416.50           | 2,500.00           | 916.50              |
| 1994 World Series                            | 11,500.00          | 6,957.46           | 4,542.54            |
| 1996 U19 Championships                       | 5,211.32           | 2,000.00           | 3,211.32            |
| 1998 World Series                            | 4,500.00           | 2,500.00           | 2,000.00            |
| 1999 U19 Championships                       | 1,856.87           | 500.00             | 1,356.87            |
| 2002 World Series - <u>repayable advance</u> |                    | 10,000.00          | (10,000.00)         |
| Interest                                     | 1,746.73           |                    | 1,746.73            |
| ILF Fine                                     |                    | 200.00             | (200.00)            |
| Bank Charges                                 |                    | 36.17              | (36.17)             |
| Balance at 30 June 2001                      | <u>\$37,362.19</u> | <u>\$25,871.63</u> | <u>\$11,490.56</u>  |